

Alero Equities Internship Program

Alero Equities is a one-stop solution to Real Estate Investing, Wealth Building, and Strategic Asset Management, offering a broad range of services to blue collar and high net worth individuals, small businesses, and financial institutions. Our management team has more than 20 years experience in the Real Estate and Professional Investment environment.

Alero Equities helps clients to fund retirement plans, purchase a quality education, develop a realistic investment plan, and protect current and future assets, through a four-step process:

1. Set Objectives
2. Develop an Asset Allocation Strategy
3. Investment Selection and Evaluation
4. Ongoing Review

Alero Equities is seeking an Internship with the title of Financial Representative. If you are traveling in a new country, you would want an experienced guide who knew the land intimately and whom you could trust not to abandon you. Someone who could make the trip educational and enjoyable, and made sure you reached your destination safely and comfortably.

Each Alero Equities Intern is assigned a personal manager to provide advice and assistance through each phase of the Real Estate Loan, Foreclosure Acquisition and Asset Management processes. Also, Alero Equities Management's role is to give the Intern the time, attention, and information you need to be able to learn how to get information to identify marketable properties seamlessly, with confidence and assurance, while shielding you from the anxiety of learning by trial and error.

In order to be chosen, you must:

1. Have a keen interest in mortgage banking, asset management, and foreclosure acquisitions.
2. Be willing to see the "big picture" by putting short-term financial gain on hold for long-term opportunity.
3. Be ready to work hard in "front-line" real estate tasks such as compiling prospect databases, telemarketing, pre-qualification scripts, appointment-setting, information and document management, basic accounting and routine secretarial services.
4. Be a learner, teachable from reading books, listening to tapes, attending weekly seminars and able to multi-task effectively.
5. Be open to guerilla marketing techniques and to talk/negotiate with sellers, investors, real estate agents, title officers, escrow officers, lenders and accountants.
6. Be a team player and an enthusiastic participant in the researching and learning experiences.

Responsibilities include:

1. Marketing/business development.
2. Client maintenance/scheduling.
3. Underwriting tasks.

The Alero Equities Management Team will work closely with you to:

1. Determine whether and how this non- paying Internship program would help you achieve your personal, academic, and career goals and objectives.
2. Fully understand and participate with the day to day activities you can expect to perform in the real estate, mortgage banking, and financial management industries.
3. Teach you the principles necessary to learn and effectively apply business techniques to succeed in the Real Estate and Financial Markets, specifically, profitable foreclosure acquisitions, quality-controlled prospect evaluation and loan processing, debt consolidation, and asset management.
4. Teach you the step by step procedures for completing each field of a standard loan application and related documents, our experienced Alero Equities Management Team will help you understand and complete the loan underwriting cycle from beginning to end.

Educational requirements are simply a High School Diploma or GED and current enrollment in a Business Administration Curriculum.

Qualified Interns must exhibit computer literacy with Microsoft Office functions, particularly Excel, have strong math skills, be detail-oriented, and be able to work independently. Alero Equities offers a flexible non-paying internship schedule, averaging 10-20 hours per week. Interns must attend training seminars weekly on Saturdays from 10am to 2pm, at our Carson, California facility, and perform other tasks at home or in the field.

Although Alero Equities conducts year-round training cycles, the duration of internships can be modified to coincide with specific academic calendars. U.S. Citizenship is not a requirement.

These non-paid internships can lead to commission sales with unlimited income in the real estate industry. No-cost training will help interns acquire real estate licensing, should they so desire. Real-world experience will be immediately applicable to financial management, mortgage banking, and asset management industries. Not only can this program enhance the Interns' resumes, but provides the opportunity for life-changing experiences and the ability to operate independent businesses of their own.

Weekly Training Sessions will be conducted at the Carson Community Center, 801 East Carson Street, Carson, California 90745, beginning each Saturday at 10:00 a.m.

To register for our internship program, please call 866.354.5125 24 hours any day.